



**Qatar University**

Doha, Qatar

Tel: +974 4403 5766

Email: faton@qu.edu.qa

**2018 CORPORATE PREFERRED RATE AGREEMENT**

We would like to thank you for your interest in Banana Island Resort Doha by Anantara.

Banana Island Resort Doha by Anantara is Qatar's first island resort, located just 11 km from downtown. Guests then can explore a 13 hectares island that boasts its own marina and reefs with family friendly facilities and a dedicated children's pool.

Banana Island Resort Doha by Anantara is home to 141 rooms, suites, pool villas in addition to the exclusive over water villas with beautiful interiors inspired by Qatari culture all in the complete privacy of a remote island blended with activities and adventure on the doorstep.

A range of activities including a large lagoon pool, a surf pool, The award winning Anantara Spa, a wide selection of family activities including a kids club, teens club, a dedicated entertainment center offering Eight lane bowling alley and a cinema and an extensive wellness center. The island will also be home to a marina accommodating up to 30 boats and a nine-hole golf putting course.

Satisfy your cravings with the finest of international cuisine across the resort's four restaurants and replenish your energy levels with a refreshing drink or light snack at one of the island's bars & cafes. Arrange bespoke menus with our chefs for private event and special occasions.

We are pleased to offer our 2018 Corporate Preferred Rate Agreement to you and we look forward to welcoming you and your guests to Banana Island Resort Doha by Anantara.

Yours sincerely,

**Lina Khodareva**  
**Sales Manager**

**LIFE IS A JOURNEY.**

Banana Island Resort Doha by Anantara

PO Box: 23919 - Doha, Qatar

T +974 4040 5050 F +974 4040 5000 E doha@anantara.com

[anantara.com](http://anantara.com)



## Corporate Preferred Rate Agreement 2018

**Qatar University**  
Doha, Qatar  
Tel: +974 4403 5766  
Email: faton@qu.edu.qa

Banana Island Resort Doha by Anantara  
**Ms Lina Khodareva**  
Sales Manager  
P.O. Box: 23919  
Doha, Qatar

Tel: +974 40405050  
Fax: +974 40405000  
Email: lkhodareva@anantara.com

Referred to as "Company"

Referred as "Hotel"

### Corporate Preferred Rates \*

Valid from 01 January - 31 December 2018	Weekday Single/Double	Weekend Single/Double	Summer (10 June - 08 September 2018)
			Weekday / Weekend Single/Double
<b>Room Type</b>			
Premier Sea View	1,000	1,350	1,350
Deluxe Sea View	1,150	1,500	1,500
Junior Suite	1,550	1,800	1,900
Anantara Sea View Suite	1,750	2,000	2,100
Two Bedroom Sea View Pool Villa	3,200	4,400	4,650
Two Bedroom Luxury Sea View Pool Villa	3,475	4,650	4,900
Three Bedroom Sea View Pool Villa	6,500	7,700	8,000
Three Bedroom Overwater Villa	9,000	10,750	11,850

\*Above rates are valid for 1 till 9 rooms per stay

\*Maximum of 1 Room/Villa can be booked per employee per stay

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- Rates outlined in this agreement are quoted in Qatar Riyal( QR)
  - Qatar is planning to introduce VAT in 2018. Additional VAT charges will be applicable as per Qatar law once we receive a confirmation date.
  - Rates are inclusive of breakfast at Azraq Restaurant as per the room's capacity.
  - Complimentary WIFI
  - Complimentary luxury boat transfer from our Al Shyukh Terminal to the Island
  - Coffee, Tea making facilities in room
  - The Agreement is valid from the date of signature until **31 December 2018**
- Minimum Length of Stay:**  
2 Nights for all bookings over weekend (Thursday & Friday)

#### Close out date:

- 19 May – 29 May 2018
- Eid Al Fitr (14 June - 30 June 2018 final dates are subject to change)
- Eid Al Adha (16 August-01 September 2018 final dates are subject to change)
- Rooms and Preferred Rates are subject to availability during weekdays/weekend, school/public holidays.

#### Summer Season:

- 10 June - 08 September 2018

#### Accommodation:

Room Type	Size (Sqm)	Maximum Capacity	Bed Type
Premier Sea View	55 Sqm	2xadults & 1xChild	King or Twin
Deluxe Sea View	46 Sqm	2xadults & 1xChild	King
Junior Suite	76 Sqm	2xadults & 1xChild	King
Anantara Sea View Suite	85 Sqm	2xadults & 1xChild	King
Two Bedroom Sea View Pool Villa	100 Sqm	4xadults & 1xChild	1 King & 1 Twin
Two Bedroom Luxury Sea View Pool Villa	120 Sqm	4xadults & 1xChild	1 King & 1 Twin
Three Bedroom Sea View Pool Villa	170 Sqm	6xadults & 1xChild	2 King & 1 Twin
Three Bedroom Overwater Villa	220 Sqm	6xadults & 1xChild	2 King & 1 Twin

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- All rooms, suites and villas are with Sea View
- **Minimum stay Length of stay 2 nights during weekend ( Thursday & Friday )**
- All rooms are equipped with One King size bed or Two Twin size beds, terrace or balcony
- All Suites are equipped with King size bed and separate large seating area, terrace or balcony
- Interconnecting rooms available on request and subject to availability
- All Villas have private entrance, private swimming pool, with large terrace, pantry and Sea View
- Smoking inside Room/Suite/Villa is not permitted in the resort
- Shisha is prohibited to bring in the resort
- Should you be traveling with you own boat, please do let us know 48 hours in advance in order for us to make necessary arrangement and to avoid any inconvenience upon arrival

#### **Check-in / Check-out Time:**

- Check-in time is from 15:00 hours. Rooms requiring check-in prior to 15:00 hours will require pre-registration to guarantee check-in. Pre-registration or rooms will be charged at 100% of the daily contract room rate and should be requested at time of reservation
- Check-out: is 12:00 hours. Late departures up to 18:00 hours are available, subject to availability, at 50% of the daily contract room rate. After 18:00 hours, the full day room rate charges is applicable

#### **Extra Person:**

- Extra person: Is chargeable at **QR 375 net inclusive of buffet breakfast**
- Maximum of ONE Extra person can be placed in all room types
- Baby cot free of charge (child from 0 to 3 years old maximum one per room) subject to availability

#### **Children Policy: Children are considered from 0 to 12 years old**

- Children 0–5 years old - sharing with parents in existing bedding: no charge for accommodation or breakfast; all the other meals free of charge except room service and mini bar. Baby cot free of charge, subject to availability
- Children 5-12 years old - will be charged at QAR 200 including breakfast; all the other meals at 50% discount except room service and mini bar
- Children 12 years old and above considered as an adult which will be charged QAR 375 per night

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### **Cancellation, No-Show & Early Departure Policy:**

- Cancellations within 72 hours or less prior to arrival, will be charged for one night, otherwise cancellations are free of charge
- A guest who does not check in, with a guaranteed reservation will be counted as a 'No-show' and one night's charge will be applied
- Early departures: Once check-in formalities have been completed, guests will be charged accommodation for the full duration of the reserved stay

### **General Terms & Conditions:**

- All reservation requests to be sent in writing on a company document either by fax or email.
- All booking requests to be sent to our reservation department via email [lkhodareva@anantara.com](mailto:lkhodareva@anantara.com), [reservations.doha@anantara.com](mailto:reservations.doha@anantara.com) or by calling +974 4040 5050
- All reservations for groups of ten (10) rooms and above are not covered under this agreement
- The rates are offered based on minimum quarterly production of **50 Room Nights**, the "Hotel" reserves the right to review the Company production at the end of each quarter and amend the rates accordingly
- Rooms and Preferred Rates are subject to availability during weekend, school/public holidays.
- Corporate rates are only valid for direct employees only or visitors paid by the company
- The outlined rates in this agreement are applicable for **Qatar University**; a company ID is requested upon check in or alternative if paid by the company
- The outlined rates in this agreement are only valid upon receipt of a signed copy of the agreement, otherwise this agreement is considered null and void
- The outlined rates in this agreement are non-commissionable
- Any written modifications/changes made by the Company to this contractual agreement will not be recognized by the Hotel
- Overbooking: The Hotel reserves the right to overbook, which may result in some guests being relocated. In this event, the Hotel will secure, and the Company agrees to accept, alternative accommodation of at least an equal standard but is not liable to pay compensation to the Company or any individual Hotel guests
- Tax Fluctuations: Should the Qatar Government apply a municipality fees collected on room and/or meal rates, or impose taxes/levies, the Hotel reserves the right to adjust the contract rates accordingly irrespective of the existing contract

### **Payment and Guarantee Policy:**

- All reservations must be guaranteed by cash, bank draft, credit card or authorization letter.
- Companies with approved credit facilities can guarantee bookings by official e-mail or fax from the company, covering the same (LPO)
- In case of non-guarantee of one of the above methods, rooms will be released one day prior to arrival (15:00 hrs.)

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- Guests who will be settling their own bills, will be asked for a method of payment/guarantee upon check-in
- Should your Company wish to settle guest(s) account, a credit application form should be completed and approved by the Hotel credit department
- In the event of credit being approved and established, the Company is requested to send a written confirmation, or a “Local Purchase Order” (LPO) stating the costs for which the Company wishes to be charged
- All charges not covered by the company to be fully paid upon check out

#### Bank Details:

Payment	Pre-payment is required unless prior credit arrangements have been established. Refer to the attached Terms & Conditions for full pre-payment and credit application details
Account Name	Banana Island Resort Doha by Anantara
Account Number	0013-037248-001
Bank	QNB (Qatar National Bank)
Branch	Doha
Swift Code	QNBAQAQA
IBAN	QA49 QNBA 0000 0000 0013 0372 4800 1

#### Events, Exhibitions & Holidays 2018:

- Limited availability on corporate rate during exhibitions, citywide events and holidays. The Hotel reserves the right to offer the Best Available Rate (BAR) should the corporate rates not be available
- During these event periods rooms can be cancelled without charge up to 10 days prior to arrival. If cancelled within 10 days prior to the arrival date the room charge for the full period of stay is applicable

#### Force Majeure:

- The performance of this agreement by either party, in part or in full, is subject to acts of god, war, government regulations, disaster, and acts of terrorism, strikes or threat of strikes, civil disorder, or any other emergency beyond the control of either party making it inadvisable, illegal, or impossible to provide the facilities. This contract may be terminated for any of the above reasons by written notice from one party or the other without incurring any cost
- By signing this agreement, the Hotel shall not be held liable or responsible for failure to execute arrangements specified herein directly or indirectly occurred by or through or in consequence of war, strikes, riots and Acts of God or conditions beyond the control of the Hotel
- Disputes: The “Hotel” shall have the absolute right at any time by giving notice in writing to the Company to cancel this Agreement forthwith including current and future reservations on the occurrence of any of the following events: on-compliance with agreed trading terms
- If the Company enters into bankruptcy or liquidation whether compulsory or voluntarily (other than for the purposes of amalgamation or reconstruction) or compounds with its or their

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creditors or takes or suffers any similar action in consequence of debt or is served with notice of or relating to Bankruptcy or liquidation proceedings or if execution is levied against any of the assets of the Company

- If the “Hotel” cannot operate properly or at all, due to fire, storm, typhoon, earthquake, war, explosion, bombing, civil commotion, riot, disturbance or political unrest, or any other circumstance(s), event(s), or other force major condition(s) beyond its control or if its license to operate as a Hotel is revoked, cancelled or suspended. Upon any change in the composition or ownership of the Hotel
- It is express agreed and declared that the proper law of the Agreement is the Law of Qatar and that any disputes, action or other matters arising there under shall be determined in a court of Law in the State of Qatar

#### **Termination:**

- This agreement can be terminated by either party, without penalty, for any reason upon thirty days prior written notification to the other party. Termination of this Agreement shall not extinguish the rights or obligations of the parties hereunder with respect to indemnification, trademarks, ownership and disposition of information, confidentiality, and accounting. Hotel reserves the right to terminate this agreement immediately on written notification to Company

#### **Acceptance of Offer:**

If the terms and conditions outlined in this agreement are acceptable, please indicate your acceptance by initialling each page and signing below supported by your Company stamp and return by fax or email to my attention no later than **10 days**. Kindly be informed that if the agreement is not signed, the Hotel’s best available rate will apply.

We look forward to welcoming you and your guests to Banana Island Resort Doha by Anantara.

Please feel free to contact me should you have any questions.

#### **On Behalf of the “Hotel”**

Banana Island resort Doha by Anantara

#### **On Behalf of the “Company”**

Qatar University

Date: 03.05.2018

**Lina Khodareva**

Sales Manager

Date:

**Contact person:**

Designation

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