

confidential



CORPORATE RATE AGREEMENT 2017-2018

Company : Qatar University

February 7, 2018

On behalf of The Management, we would like to thank you and your company for your interest to the **Sealine Beach, A Murwab Resort**. Kindly find here under our corporate rate agreement for **2018**.

ROOM TYPE	SHORT STAY RATES (UP TO 14 CONSECUTIVE NIGHTS)		Max number of guests	ADDED VALUE
	Midweek (SAT till WED)	Weekend (THU till FRI)		
Standard Room	550	650	2	<ul style="list-style-type: none">• Breakfast in Al Odaid Restaurant• Internet
Murwab Suite	980	1300	3	
Al Bahr Chalet	1350	2100	4	
Ocean Villa	1850	2800	6	
Executive Villa	3800	4200	8	
Royal Villa	5000	8000	8	

ROOM TYPE	LONG STAY RATES (Minimum of 14 CONSECUTIVE NIGHTS)		Max number of guests	ADDED VALUE
Standard Room	450		2	<ul style="list-style-type: none">• Breakfast in Al Odaid Restaurant• Internet
Murwab Suite	800		3	
Al Bahr Chalet	1200		4	
Ocean Villa	1850		6	
Executive Villa	3500		8	

Rates and packages are subject to applicable government taxes at the time of arrival. Government tax, including VAT may be introduced at any time and will be applicable additionally to all bookings at the time of arrival as per government guidelines.

For reservations, please call +974 4476 5233 Fax: +974 4476 5235 or mail to: reservation@sealinebeachqatar.com

- 25% savings in all F&B outlets excluding Alcohol and Tobacco
- 25% savings on laundry services
- 10% discount on water sports activities

**MEMBERSHIP RATES
APPLICABLE FOR ANNUAL MEMBERSHIP ONLY**

CATEGORY	BENEFITS	RATES
STANDARD MEMBERSHIP	<ul style="list-style-type: none"> • Unlimited access to the resort's facilities for single person only • Two (60) minutes spa treatment during membership duration • QAR 1,000/-redemption vouchers (F&B) 	QR 5,500
FAMILY ADVANTAGE MEMBERSHIP	<ul style="list-style-type: none"> • Unlimited access to the resort's facilities for 2 adults and 2 children (Child age should be 0-12 years old) • Two (60) minutes spa treatment during membership duration • Day use of Standard Room once during the membership period • QAR 1,000/-redemption vouchers (F&B) 	QR 6,500
FAMILY PREMIUM MEMBERSHIP	<ul style="list-style-type: none"> • Unlimited access to the resort's facilities for 2 adults and 4 children (Child age should be 0-12 years old) • 10 Entrance visitor passes • Two (60) minutes spa treatment during membership duration • Day use of Al Bahr Chalet once during the membership period • QAR 1,500/-redemption vouchers (F&B) 	QR 10,000

TERMS & CONDITIONS

- The above rates are valid from February 7, 2018 till 31st of December 2018.
- All quoted rates are net and payments are in local currency (Qatari Riyal).
- **The above rates are subject to rate and room type availability at time of reservation.**
- Rates are quoted per room, per night on single and double occupancy basis and are non-commissionable.
- Breakfast in Al Odaid restaurant and internet access in the room are included in the room rate. However, any breakfast taken in room service will be an additional charge.
- Check-in time is at 15:00 hours. Before this time, access to the room is upon arrival and is not guaranteed unless reservations are held from the previous night.
- Checkout time is at 12:00 hours, checkout between 12:00 – 18:00 hours is subject to 50% charge of the room rate. After 18:00 hours the full night will be charged.
- The above room rates are applicable to individual reservations only. Group reservation for 10 rooms and above is quoted separately.
- Due to City Wide Events, the hotel may not be able to accommodate your reservation request at the contracted rate on certain dates.
- **The above rates are strictly confidential and are for the sole knowledge and use for the aforementioned company.**
- Should payment for accommodation exceed the payment terms of 30 days from invoice, future bookings will be subject to rate change due to the retraction of preferred rates.
- **All reservations must be sent via email or in writing using company letterhead from an authorized person to make the reservation.**
- To guarantee the reservation, the individual or company must provide credit card details at the time of reservation or a written corporate guarantee – provided that a valid credit facility with the hotel in place.
- Any cancellations received within 24 hours of the date of arrival will be charged one-night accommodation.
- Any guaranteed reservation that does not materialize will be classed as a no-show and charged one-night accommodation.
- Bed type request is subject to availability at the time of check in.

- To avail from the special rate, the associate should present a valid company ID upon reservation
- Company IDs will be checked upon arrival
- Any extra charges (Minibar, telephone etc.) not guaranteed by the company should be settled directly by guest. See more details below PAYMENTS & CREDIT.
- Productivity commitment will be observed on quarterly basis and The Hotel reserves the right to revise or cancel the contract if the productivity is unsatisfactory within the mentioned period.
- The Hotel will notify and apply any special promotional rates if the above rates are higher than the said promotion.
- The above-mentioned rates are not valid during blackout days (EID, Public Holidays, School Holidays, New Year and any events decided by the resort).

MEET & GREET SERVICE

Airport transfer is available on booking prior to arrival:

- Transportation and assistance at Hamad International Airport can be arranged with our Reservations Team 72 hours' prior arrival. Additional charges will be applied accordingly.
- Please contact our team at reservation@sealinebeachqatar.com or Telephone: +974 4476 5233

DINNING AT AL ODAID RESTAURANT

- Breakfast: Served daily from 6:30 till 10:30 at 95.00 QAR per person
- Lunch: Served daily from 12:30 till 15:30. A la Carte Menu is available
- Dinner: Served daily from 18:30 till 00:00. A la Carte Menu is available

These rates are subject to change without prior notice.

CHILDRENS' POLICY

- Please contact our reservations department for all arrangements when children are travelling with parents to ensure the most comfort Children/s ages have to specify in each booking:
- Maximum persons in a deluxe room are 2 adults, 1 child under 12 years and 1 infant or children under 5 years old.
- No charge for children of 12 years old and under when occupying the same room with adults with existing furniture (no extra bed).
- Children from 05 to 12 years old will pay 50% of buffet rate.
Extra bed is charged at QR 150 per night.

PAYMENTS & CREDIT

- All reservations must be guaranteed through a valid credit card together with the duly filled third party authorization form.
- If the company has pre-arranged credit facilities with the Hotel, the reservation can be guaranteed through the companies guarantee letter.
- All guests are requested to settle their own room account prior to departure for any extra charges.
- Should your company wish to settle guests' bills the following options are available for the Company:
- (Credit application form should be completed and approved by Hotel following the signing of this agreement. Please contact your account manager for the form and follow up.)
- For the Company with credit agreement; invoices are payable after fourteen (14) days of the departure date. In the event of incorrect billing or disputed totals, a grace period of seven (7) days is extended from the date of payment due to facilitate collaboration and subsequent settlement. The Business Partner shall advise the Hotel immediately if such claimed billing irregularities. Delay in payment may result in suspension or withdrawal of credit facilities.

- For the Company without credit agreement; full pre-payment for bookings is required 7 working days before the arrival date; otherwise the rooms will not be guaranteed and automatically cancelled by the Hotel according to stated cancellation policy.
- Pro-forma invoice will be forwarded at the time of booking for the total amount and will include the payment options available.

FORCE MAJEURE & EMERGENCY

- If, for any reason beyond the control of the Hotel, including without limitation the generality of the following: any act of God, fire, floods, landslides, explosions, war, rebellion, riots, civil commotions, strikes or labors stoppages, act of public enemies, embargoes, epidemics, accidents or mechanical failures, refusal, act of government including suspension or cancellation by any government authority of any licenses, permits or authorization which the Hotel has need of to operate or any other event beyond the reasonable control of the Hotel shall not have any liability to the Company or its guest(s) for any failure, default or delay in the performance of this agreement.

GOVERNING LAW & JURISDICTION

- This agreement shall be governed by and construed in accordance with the laws of state of Qatar. You hereby submit irrevocably to the non-exclusive jurisdiction of state of Qatar. Nothing in this clause shall limit our right to bring or commence proceedings against you in any other court of competent jurisdiction.

VALIDITY OF THIS AGREEMENT

- The corporate agreement will be valid if counter-signed and Stamped by the Company and returned back to us.
- Only the countersigned agreement is valid for the preferred corporate rate.
- The Corporate agreement rates will be loaded into the Reservations System within 72 hours of receipt, except Fridays and Holidays. Failing of receipt if the signed agreement; the published rates will be applicable.

HOUSING RULES & REGULATIONS

- Only 2 cars per Room, Suite & Chalet and 3 cars per Villa are allowed for In-House Guests
- Visitor timings: 11:00 AM to 01:00 AM at a Fee of 150 QR (maximum visitors - 2/Room, 4/Chalet & 6/Villa)
- Damage to any resort property will result in a charge which is decided by the Management
- A fine of 1000 QR is applicable in case of misuse of the room, furniture & facilities if found by management
- Villas can only be occupied by families (couples or couples with kids) – no bachelors are allowed in Villas
- Bachelors can only stay in rooms and chalets.
- Maximum three units are bookable for the same guest per visit.
- All family bookings must be supported by family documents (Husband & wife's ID, marriage certificate if Qatari guest and only children below 16 years old ID is not required).
- Resort is not responsible for any loss or damage for any items not deposited in the room safety box.
- Resort is not responsible for any incident, injury or death caused by not following the house rules, regulation and instructions signs.

THE BELOW ARE STRICTLY NOT ALLOWED IN THE RESORT

- Major electrical equipment (generator, fridge etc) * Delivery from restaurants, fast food joints

- Caravans or trailers
 - Fishing rod, fishing net, diving equipment
 - Personal furniture carpet, chair etc
 - BBQ grills, etc
 - Tents, inflatable pools, small boats
 - Over speeding in the resort
 - football pitches
 - Changing the décor or interior of the hotel premises including the rooms
- * Jet Ski's, motor Buggies or quad bikes
 - * All kinds of pets
 - * Cooking equipment, gas cookers,
 - * Music equipment, DJ systems
 - * Bouncy castle, portable soap

Failure to adhere to the above contract terms and conditions, Sealine Beach, A Murwab Resort Management reserves the right to denial of admission to company employee who doesn't abide by the rules and stated requirements and not abiding by the Qatari law the resort management has the right to cancel the reservation without any refunds.

RESERVATIONS FOR INDIVIDUALS

For reservations please note the below contact for Reservation Department:

Telephone : +974 4476 5200
 Fax : +974 4476 5235
 E-mail : reservation@sealinebeachqatar.com

HOTEL BANK ACCOUNT DETAILS

- Account Name: SEALINE BEACH RESORT
- Account Number: **0121014174052**
- Bank Name: QATAR NATIONAL BANK (QNB)
- Bank Branch: MESAIEED
- IBAN NO: **QA97QNBA000000000121014174052**
- Swift Code: **QNBAQAQA**
- P.O.BOX: 50255 SEALINE BEACH RD., MESAIEED – QATAR

PRODUCTION REQUIREMENT

This special contracted rate agreement which is effective for the aforementioned period is on the understanding of "STRICT CONFIDENTIALITY" and becomes valid when both parties to this agreement have signed below.

We trust that the above rates are suitable and mutually beneficial, and looking forward to the opportunity of welcoming your valued guests to the exclusive services and facilities of *Sealine Beach, A Murwab Resort*.

We look forward to a continued business with you and assure you of our best attention and service.

BeIN SPORTS MENA W.L.L

Name: _____
 Title: _____
 Date: _____

Signature: _____

Company stamp:

SEALINE BEACH, A MURWAB RESORT

Name: _____

Title: _____

Date: _____

Signature: _____

Name: _____

Title: _____

Date: _____

Signature: _____

Name: _____

Title: _____

Date: _____

Signature: _____

Company stamp: